

September 7, 2023

Preliminary Monthly Report for August 2023

Money Partners Group released the following data for consolidated performance in August 2023 today. Operating revenues and foreign exchange margin deposits are preliminary figures that may change when financial statements are released.

Period	FYE March 2023											
	2022									2023		
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	457	432	500	420	493	468	499	464	575	469	467	571
Foreign exchange trading volume (Currency in millions)	130,806	139,280	141,401	113,223	119,648	128,574	113,350	127,232	107,703	105,841	85,507	111,183
Customer accounts (Accounts)	348,893	349,810	350,630	351,580	352,358	353,153	354,034	354,921	355,911	357,388	358,445	359,637
Foreign exchange margin deposits (Million yen)	56,841	56,680	57,597	57,397	58,239	58,842	59,781	58,087	53,578	54,003	54,041	51,650
General customers	55,261	55,126	55,939	55,862	56,679	57,382	58,476	56,055	52,006	52,417	52,319	49,931
Financial companies (B-to-B)	1,579	1,553	1,658	1,534	1,559	1,459	1,305	2,031	1,572	1,586	1,721	1,718
Manepa Card accounts (Accounts)	158,807	158,600	158,387	158,213	158,026	157,844	157,701	157,517	157,440	155,557	155,331	154,837

Period	FYE March 2024											
	2023									2024		
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	503	502	431	395	460							
Foreign exchange trading volume (Currency in millions)	72,285	85,026	102,447	105,809	95,174							
Customer accounts (Accounts)	360,441	361,481	362,428	363,570	364,294							
Foreign exchange margin deposits (Million yen)	52,386	52,333	49,506	48,976	48,796							
General customers	50,017	50,108	47,361	46,860	46,668							
Financial companies (B-to-B)	2,368	2,224	2,144	2,116	2,127							
Manepa Card accounts (Accounts)	154,562	154,386	154,304	154,276	154,275							

- (Notes) 1. Foreign exchange trading volume is the sum of customer transactions in each currency, using base currency units. Trading volume has not been converted into yen.
2. The number of customer accounts and foreign exchange margin deposits are end-of-month figures.
3. Money Partners started contract-for-difference (CFD-metals) trading in August 2011. Margin deposits, trading volume (currency units converted to USD) and trading revenues in CFD-metals are included in foreign exchange margin deposits, foreign exchange trading volume, and operating revenues, respectively.
4. Foreign exchange margin deposits are presented separately for transactions from general customers and from financial institutions that are B-to-B customers.
5. From March 2022, crypto asset contract-for-difference (CFD) trading (margin deposits and trading volume (trading value converted to USD) in CFD transactions) are included in foreign exchange margin deposits and foreign exchange trading volume, respectively.

<Overview of August >

In August, the U.S. dollar (USD) began forex market trading in the lower 142-yen range. The USD subsequently strengthened to the upper 143-yen range on August 3, but dollar selling ensued, causing the USD to weaken to the monthly low in the mid 141-yen range on August 7 at the beginning of the next week in light of the July U.S. employment statistics announced on August 4, which the market viewed as an indication that the tight labor supply had eased. The next day, on August 8, the USD began to edge upward mainly due to the underlying firmness of U.S. interest rates and the fact that economic indicators in China underperformed market expectations. On August 17, the USD reached the mid 146-yen range and subsequently trended in the mid 144-yen to mid 146-yen range. Dollar buying ensued when Federal Reserve Board Chairman Jerome Powell suggested the possibility of additional interest rate increases on August 25, and dollar buying expanded along with the increase in U.S. long-term interest rates on August 29, reaching the monthly high in mid 147-yen range, the highest level in roughly nine and a half months since early November 2022. However, the number of job openings in the July U.S. Job Openings and Labor Turnover Survey (JOLTS), announced the same day, was far below market expectations and the USD weakened to the upper 145-yen range, and ended the month in the mid 145-yen range.

The currencies for Europe and Oceania, which are the main currencies traded other than the USD/JPY, all trended slightly upward against the yen.

The daily average price range for the USD/JPY decreased to 1.104 yen (compared to 1.526 yen in July). The average price range also decreased substantially from July for the EUR/JPY and many other currency pairs, resulting in an overall decrease in forex market volatility from July.

Amid these conditions, the Money Partners Group is continuing our campaign on the Partners FX nano platform offering a 24-hour zero spread (0.0 yen, same bid and ask price) on orders up to our specified volume for the five currency pairs of USD/JPY, EUR/JPY, AUD/JPY, GBP/JPY, and Mexican peso (MXN)/JPY. We made this a first-in-the-industry regular offering from November 16, 2022. We are continuing the campaign on the Partners FX nano platform substantially expanding the order volume from 10,000 to 50,000 currency units for each transaction in the USD/JPY offering a zero spread (0.0 yen, same bid and ask price).

We are also continuing our efforts to narrow the spread during Golden Manepa time (from 5:00 p.m. to 3 a.m.). We are continuing to offer the narrowest spreads in the industry on over 15 currency pairs, including the USD/JPY and AUD/JPY, on both the Partners FX and Partners FX nano platforms. In addition to the above campaigns, we launched a campaign offering a digital gift according to trading volume, and are conducting various campaigns, including a campaign offering a maximum of 2 million yen in cash back according to new transaction volume in the target currency pairs for the EUR, GBP, and AUD, which are the main currencies handled.

The above factors resulted in a 10% decrease in foreign exchange trading volume from July to 95.1 billion currency units. Operating revenues were 460 million yen, a 16% increase from July resulting from the increase in trading profitability. Foreign exchange margin deposits decreased for general customers and increased for financial companies, decreasing by 180 million yen to 48,796 million yen

overall.

We revised our dividend policy as follows at the Board of Directors meeting held on March 15, 2023 and decided to raise the target for the dividend payout ratio from 30% to 50% of net income attributable to owners of parent. A year-end dividend of 9.00 yen per share was approved at the annual General Meeting of Shareholders held in June. This brought the annual dividend for fiscal year ended March 31, 2023 to 12.75 yen per share and the dividend yield to 5.12%.

Note: The stock price used in calculating the dividend yield is 249 yen, the closing price of the Company's common shares on the Tokyo Stock Exchange on March 15, 2023, the date of the Board of Directors resolution on the revised policy mentioned above.

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.